



## Property Portfolio

### Office - Retail Buildings



- 7 Properties
- 21,192 sqm
- Rental Income: € 3,7 mil. pa
- Vacancy: 10%

### Retail



- 2 Properties
- 6,925 sqm
- Rental Income: € 0,59 mil. pa
- Vacancy: 0%

### Shopping Centers



- 1 Property
- 11,369 sqm
- Rental Income: € 0,9 mil. pa
- Vacancy: 22%

### Petrol Stations



- 14 Properties
- 53,660 sqm of land and 5,252 sqm of buildings
- Rental Income: € 0,7 mill. pa
- Vacancy: 0%

### Parking Garages



- 1 Property
- 16,285 sqm
- Rental Income: € 0,2 mil. p.a.
- Vacancy: 0%

### Introduction

Trastor is one of 3 REICs (Real Estate Investment Companies) listed on the Athens Stock Exchange. It owns and manages a high quality and diversified portfolio of 25 properties, with a current market value of €79 mil.

### Highlights & Outlook

- The company benefits from a favorable taxation framework, enabling the distribution of an attractive annual dividend.
- New regulatory framework under way allows for more investment diversification.
- As of 31/12/2012, the level of gearing is 7%, and cash reserves € 9 mil. The NAV of the company is currently € 85 mil or €1.56 per share, traded at a significant discount in Athens Stock Market.
- Adverse market conditions affected its profits at an operational level (Funds-from-Operation). Measures are taken (cost reduction) to minimize the impact.
- The company is well positioned to take advantage of any investment opportunities that may arise, although it is prepared to be patient.
- Over the medium term its aim is to grow the size of the portfolio and the income stream, financed initially by retained earnings, income from the sale of non-strategic assets and selectively bank debt.
- The company will also actively seek to attract large property owners and institutional investors to contribute their property portfolios into the company in exchange for a share participation by way of a capital increase.

### Management Team

**Sotiris Theodoridis – Managing Director**

**Kostas Markazos – Chief Financial Officer**

**Spyros Karakostas – Director of Asset and Portfolio Management**

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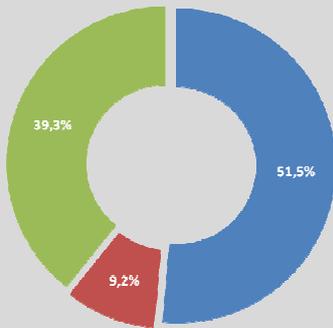
Email : [info@trastor-reic.gr](mailto:info@trastor-reic.gr)



### Property Portfolio

#### Geographical distribution

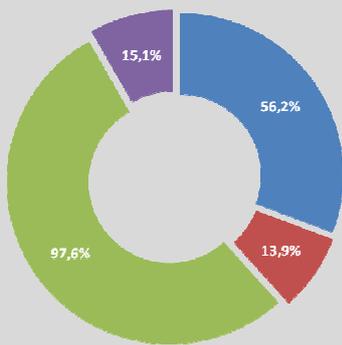
(% on property value)



■ Athens ■ Thessaloniki ■ Other cities

#### Property uses

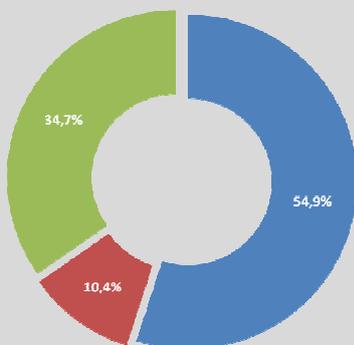
(% on property value)



■ Office & Retail Buildings ■ Retail ■ Shopping centres ■ Parking / petrol stations

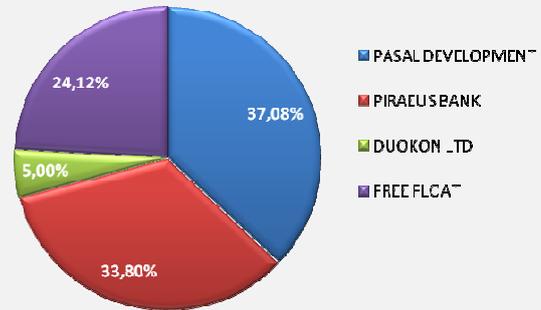
#### Tenants

(% on rental income)



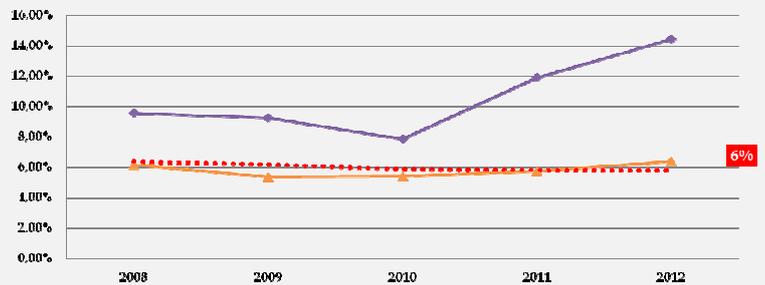
■ Piraeus Bank ■ BP Hellas ■ Others (eg. IIG&M, Inditex etc)

**2012 Rental Income € 4,9 mil**  
**(13,5% decrease vs 2011)**  
**On comparable basis**

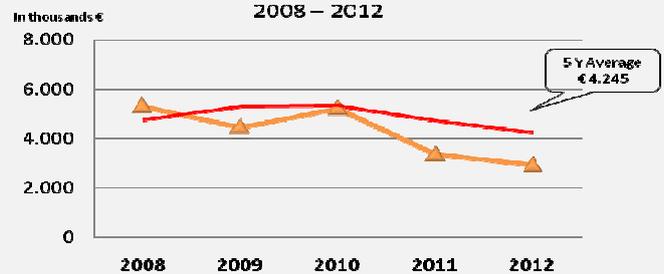


Share Capital: € 62 mill - Number of Shares: 54.888.240 - Nominal Price Per Share: € 1.13

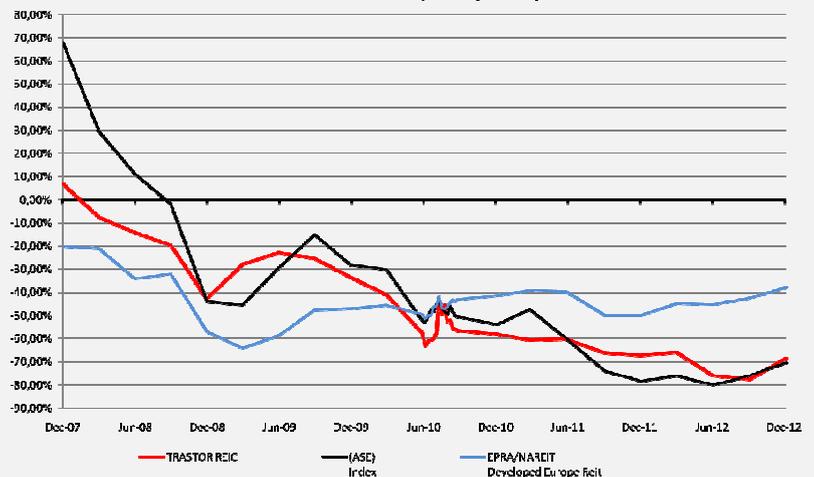
#### Share Dividend Performance



#### FFO



#### Greek R.E.I.C Market / ASE / Europe Reit Index



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